

Ploetz + Zeller GmbH is an agile and innovative software product and consulting company in the field of BPM. With our products Symbio and movmint we digitize and dynamize the integrated process management system. In this way we are working together towards the goal of establishing an automated and assistance-based management system for our customers. Our customers range from large DAX corporations to small innovative SMEs.

We are looking on a full-time basis for our locations Dortmund, Munich or Home-Office a

Consultant – Customer Business Development (m/w/d)

for the support of our customers as well as the development of new customer/market innovations

You enjoy

- taking care of our (major) customers - as a key account - in a responsible manner
- helping to shape the success of P+Z with ideas and creativity
- dealing with innovative technologies
- methodically and analytically developing new requirements and solutions with your customers/partners

We would like to get to know you, if

- You have a high enthusiasm for new trends, innovations & digitization
- You have knowledge and experience in process or quality management
- You approach customer challenges in a structured way and develop new solutions together with customers
- You actively identify yourself with our customers and appreciate the communication with customers/partners very much
- You enjoy building and maintaining customer and partner networks
- You as a team would like to expand the P+Z portfolio together with customers/partners
- You have a degree in Business Informatics, Business Administration, etc.
- You have a strong affinity for IT topics
- You like to accompany customer projects and help customers achieve their goals
- You are deally multilingual and have at least a very good command of German and English

You can expect

- a completely agile team with intrinsically motivated colleagues and flat hierarchies
- a flexible working environment, the ability to work independently and a flexible place to work
- a modern and forward-looking range of topics and tasks, such as the implementation of customer innovation workshops, the design of new product features, the creation of concepts for new IT customer solutions, the definition of new customer BPM journeys, etc.

Are you interested?

Send us your application documents with the earliest entry date and salary expectations to recruiting@p-und-z.de !

We are looking forward to it! Thank you.

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The P+Z Team